

Real Estate Report

Harry Saggu & Kevin Boyal

Broker

Broker



We never allow statistics to get in the way of incredible customer service.

With years of experience as real estate professionals in the Brampton, Mississauga and Toronto regions, this dynamic Century 21® team works in-depth with every client.

By thoroughly listening to the wants and needs of every one of their clients, Harry and Kevin work toward winning the optimum in every deal by creating personalized buying and selling strategies for each client.

Is it time to sell your house?

Thousands of homes are sold each year, and while each transaction is different, every owner wants the same thing - the best possible deal with the least amount of hassle and aggravation.

Buying and selling property has become a more complex business than it used to be even 5 years ago. Choosing the right Realtors to handle your home sale is more important today than it used to be.

Are you ready?

The home-selling process usually starts before a property is made available for sale. It's necessary to look at the house through the eyes of a prospective buyer and determine what needs to be cleaned, painted, repaired and de-cluttered. The goal is to show a home which looks as good as possible so as to attract many buyers - and as much demand - as possible.

When should you sell?

The marketplace tends to be more active in the spring - we are already seeing signs of a spring market!

Ideally, you want to be sure that your property is competitive with other homes available in your neighbourhood. As professional realtors we see numerous homes, and can provide you with suggestions that are consistent with the marketplace.

If you would like further information about the selling process, or if you are ready to list your home in time to catch the "spring fever" of the real estate market, please call us today.



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Definitely intended to solicit new listings and buyers except those under contract.

What will the Home Of The Future Be Like?

New homes have changed dramatically over the past five decades. Small one-storey bungalows with less than 1,000 square feet, two bedrooms and a single bathroom have given way to two-storey homes topping 2,400 square feet with three or more bedrooms and two or more bathrooms. Along the way, new homes have evolved to levels of comfort and sophistication that were virtually unimaginable even a generation ago.

Given the rapid evolution of design, configuration and products in new homes, even a professional futurist might be hard-pressed to determine what the next five decades hold for housing. A new study by the National Association of Home Builders provides an example of the homes that buyers can expect to purchase in the near future.

According to the experts, the pace of change in new homes will be much faster over the next 10 years than in recent years, and buyers can expect that all homes will be significantly "greener" and more resource efficient than today. There will also be increasing emphasis on universal design/handicap access.

Perhaps most surprising, the consensus was that although average home size has increased significantly in the past decade, it is not likely to increase in the next 10 years. In fact, average home size in 2015 is likely to stay in the range of today's 2,400 square feet, and homes are increasingly likely to be two-storey rather than one-storey.

Like today, kitchens and bathrooms will

continue to be among the most important factors affecting consumer buying choices and will continue to feature upgraded materials and appliances.

Another growing trend is recessed lighting, which buyers can expect to find in homes in all price ranges along with wood floors.



The following is a profile of the typical new single-family home in 2015 based on the survey results:

2,330 square-foot, two-storey home with 2½ to 3½ bathrooms and 4 bedrooms. One-storey entry foyer. One-storey family room (no loft or volume ceilings, etc.). Living room will vanish or become parlor/retreat/library. Nine-foot ceilings on first floor; eight- to nine-foot ceilings on second floor. Exterior walls of vinyl or fiber cement siding or brick. Staircase located in foyer. Front porch & patio. Fiber optic network, programmable thermostat, structured wiring system, multiline phone system. Both shower stall and tub in master bathroom. The toilet in master bath will have a separate enclosure.



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Call us today to receive your

Free Written

True Home Evaluation

When you're buying a home, it will help if you have an estimate of the home's current value. Together with comparable home sales in the area, estimates of a home's value will help to determine the appropriate purchase price.